# GrantsNow

## An award winning innovative pre-awards solution that integrates to your ERP

A fully configurable system that removes inefficient manual processes with Grants Funding applications. Seamless integrations with funding portals, any ERP & CRIS systems, with full self service KPI & compliance reporting including embedded workflows and audit trails.

*Built by research professionals...For research professionals*

# ABOUT GRANTSNOW

We understand that the Pre-Awards process has numerous complexities which are not catered for by any single unified software package in the market.

GrantsNow significantly reduces the amount of manual processes currently faced when searching and applying for research funding.

It simplifies the **Pre-award research, Post- award reporting** & contract management process. including costing, pricing, ethics review, and due diligence.

It also seamlessly integrates with leading funding opportunity portals, your Finance, Grants & HR ERP systems plus research submission portals.

# OVERVIEW

### Opportunity Scanner
Receive automated alerts for potential funding opportunities from multiple sources using our AI technology

### Enhanced Efficiency & Productivity
Upload Funder based templates for Cost Models & Proposals, with embedded workflows & approval processes to auto generate submission reports that minimises errors and saves valuable time.

### Flexible Costing & Pricing
We comply with FEC, Horizon, Direct & Indirect costs, PPPs, ESIF and any bespoke requirements. Our embedded price rules empower institutions to manage funding changes and reduce dependency on the supplier for cost and pricing updates.

### Contract & Risk Management
Our innovative modules cover Ethics, Due Diligence, Contracts, Disclosure, Peer & Legal review in Pre & Post Awards, plus quick & easy approvals via Docusign

### System Integration
Seamlessly integrates with ERP Systems such as Oracle, Unit 4/Agresso, SAP & Tech 1, and links to funding sources & submission portals so you can adapt to future changes in technology.
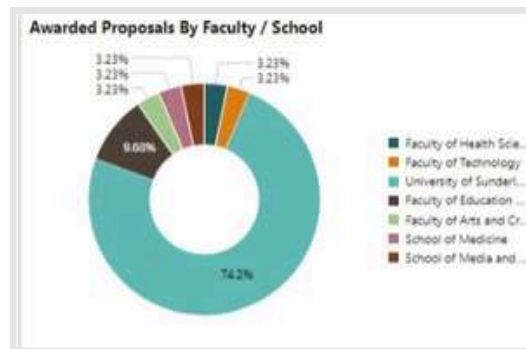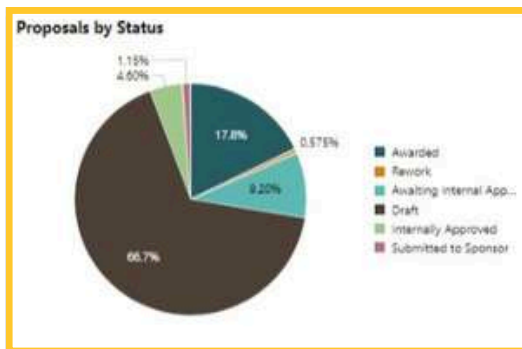
### Unified Pre & Post Awards Reporting
Our centralized dashboard consolidates all reports, metrics, documents, and approvals into a single source of truth, enabling easy access and accurate decision-making.

GrantsNOW Fusion Practices | UK Goverment G-Cloud 13 Supplier

**Approaching Deadlines**

| OP_77 | |
| Project on age proofing of arts in medival period | 11-Feb-2023 |
| P_2627 | |
| sub project inv status | 28-Feb-2023 |
| P_2634 | |
| Multi print Report Testing | 28-Feb-2023 |

**Top Sponsors**

| European Commission | |
| Horizon Europe | £21.77M |
| National Institutes of Health, USA (NIH) | |
| National Institutes of Health, (NIH) | £8.68M |
| Charities | |
| British Skin Foundation | £8.28M |
| UK Research and Innovation | |
| Biotechnology and Biological Sciences Research Council (BBSRC) | £5.73M |

**Proposals by Status**

Legend:
- Awarded
- Rework
- Awaiting Internal App...
- Draft
- Internally Approved
- Submitted to Sponsor

**Awarded Proposals By Faculty / School**

Legend:
- Faculty of Health Scie...
- Faculty of Technology
- University of Sunderl...
- Faculty of Education ...
- Faculty of Arts and Cr...
- School of Medicine
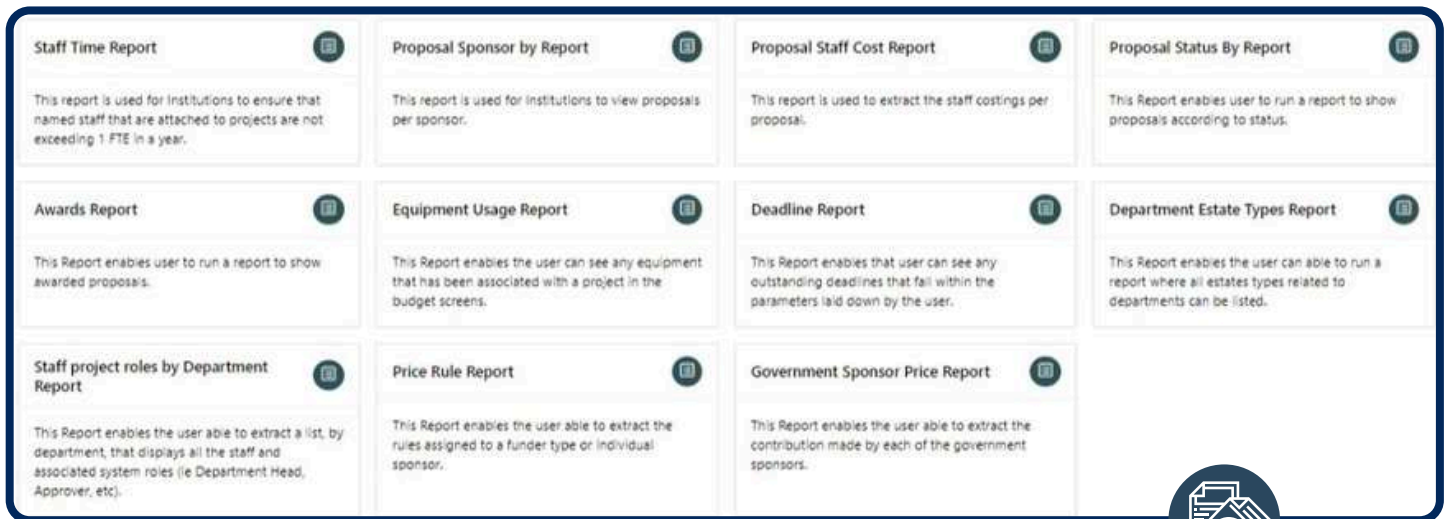- School of Media and ...

## Tired of having to dig around in multiple systems or spreadsheets for the data you need? Then you find it is often inaccurate or out of date?

## Our customisable dashboards display all your essential information with real time data in one place saving significant time and effort

**EXAMPLES:**

- KPIs for tracking the number of drafts, approvals, submissions, awards, & those sent to ERP
- A search function that can search across all fields
- List of all relevant proposals and their status
- List of your top sponsors
- An overview of approaching deadlines.
- A messaging system for communication
- Proposal statistics, performance metrics.
- List of proposals awaiting approval.
- Your action list.

GrantsNOW Fusion Practices

UK Goverment G-Cloud 13 Supplier

| Staff Time Report | Proposal Sponsor by Report | Proposal Staff Cost Report | Proposal Status By Report |
|---|---|---|---|
| This report is used for Institutions to ensure that named staff that are attached to projects are not exceeding 1 FTE in a year. | This report is used for Institutions to view proposals per sponsor. | This report is used to extract the staff costings per proposal. | This Report enables user to run a report to show proposals according to status. |

| Awards Report | Equipment Usage Report | Deadline Report | Department Estate Types Report |
|---|---|---|---|
| This Report enables user to run a report to show awarded proposals. | This Report enables the user can see any equipment that has been associated with a project in the budget screens. | This Report enables that user can see any outstanding deadlines that fall within the parameters laid down by the user. | This Report enables the user can able to run a report where all estates types related to departments can be listed. |

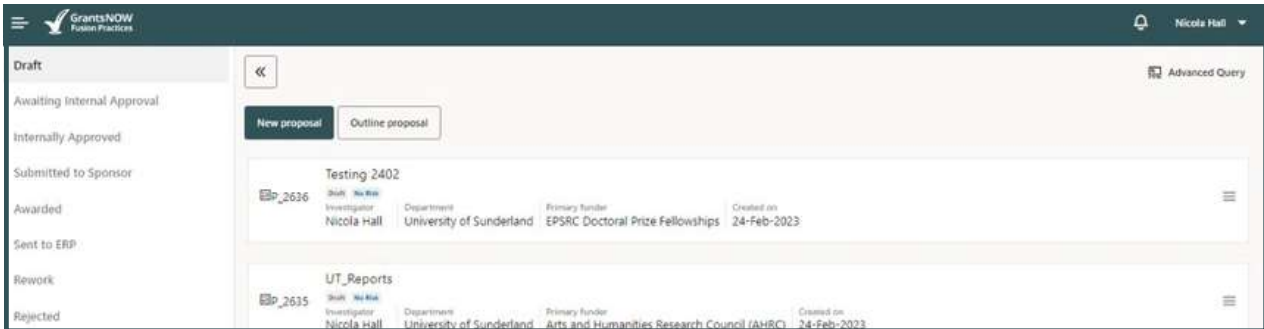| Staff project roles by Department Report | Price Rule Report | Government Sponsor Price Report |
|---|---|---|
| This Report enables the user able to extract a list, by department, that displays all the staff and associated system roles (ie Department Head, Approver, etc). | This Report enables the user able to extract the rules assigned to a funder type or individual sponsor. | This Report enables the user able to extract the contribution made by each of the government sponsors. |

# REPORTING

As all your Pre & Post Awards data is in ONE place, there is no limit to the reports you can create. Here are some examples:

1. Create, update and share custom or user defined reports
2. Reports by PI and Co-I, funder, department, school, collaborator, status etc.
3. Reports secured by Role Types
4. Application and award cost/income by individual departments and schools
5. Search and produce reports within time periods
6. Report on individual funders where there are multiple funders on a bid
7. Separate funding schemes by individual funders
8. Individual costs and individual department reporting
9. Integration  with your enterprise reporting platform
10. Full Post Awards Reporting

GrantsNOW Fusion Practices

UK Goverment G-Cloud 13 Supplier

# PROPOSALS

Are you missing deadlines and frustrated by the bottlenecks in your proposal process, have to start each proposal again from scratch , plus having multiple versions of costing models or proposals? We deliver workflows & rules so all your proposals are governed for versioning and security.



## In built document store

Associated with various Word, PDF and other documents

## Collaboration

Collaborate with individuals and organisations outside of your university

## Secured access & audit

Role based, audit of changes to projects, workflows or REF data

## Multiple project types

Project types independent of specific funders & funding schemes

## Risks

Risk assessment and project risk scoring engine

## eForms

Integrated eForms to allow creation of new custom fields and approval rules

## Version

Award specific versions of proposals and costs

## Proposal Stages

Configured with different proposal stages to manage approval & billing lifecycle

## Sponsors

Integrated with your ERP for billing and multiple sponsors

## Sub Proposals

Multiple sub proposals, configurable approval rules

# COSTING & PRICING



FEC (Full economic costing) and other costing models such as Horizon, ABC( Activity Based), SCM(Standard Cost Model), Marginal Costing, TDABC etc Configurable along with Flexible Costing and Pricing Engine Capabilities

- ✓ Configurable cost engine
- ✓ Main & sub proposals
- ✓ Cost versions
- ✓ Cost calculation insights
- ✓ Budgeted versus actuals
- ✓ Copy previous cost version
- ✓ Banded and actual salary costs
- ✓ External costing collaboration
- ✓ Multi department costs

- ✓ Price overrides
- ✓ Pricing allocation rules
- ✓ Partially or fully funded costs
- ✓ Multi-funding sources per bid
- ✓ Tag costs with initiatives
- ✓ PI & Non PI department costs
- ✓ CO-I from same or different departments
- ✓ Multi-school costs into a bid
- ✓ Setup your own cost headings

# POST-AWARDS MANAGEMENT

Managing grants effectively involves robust post-award reporting to ensure compliance, transparency, and accountability for each project.

## Simple Tracking of Award Project Expenditure

- Clear reporting for Academics, PIs & Research Office.
- Full visibility of Performance KPIs to measure project success against predefined metrics
- Full integration with your Finance/ERP Systems for real time reporting and project code set up
- Automatic alerts for potential over-spend
- Simple spend gap reporting
- Complete Audit trail for all expenditure

## Stakeholder Reports

Communicating progress and outcomes by project for stakeholders, funders, and partners. Example Reports:

- Award vs Estimate vs Expenditure report
- Staff time allocation report (by project)
- Staff Utilisation report (by project)
- Equipment / Facility Usage report

Fully customisable dynamic reports as per your requirements

## Risk Management Reporting
- Identify project risks that could impact grant objectives.

## Document Management
- Maintain accurate records of all project-related activities, transactions, and communications.

# WORKFLOWS

Why do you have wait weeks or months to make a workflow change in your system? This will just slow down continuous process improvement? We know every University is different, so you need a flexible system to adapt to changing needs and workflows



**Configurable**
Easily configurable by your staff

**Comprehensive**
End-to-end proposal application workflow

**Object types**
Proposals, funders and Contracts sign off

**Amend**
Ability to amend workflows once created
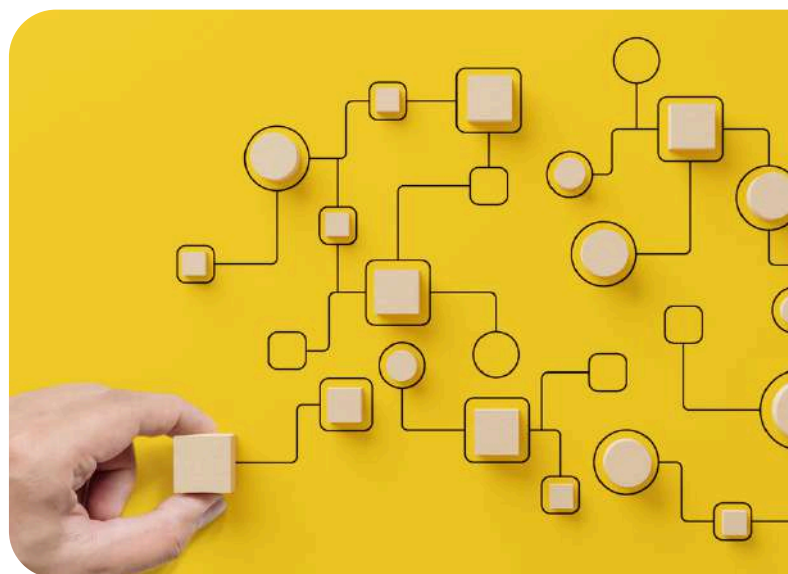
**Tailored questions**
PI can initiate a bid and approval with tailored questions

**Multi department approvals**
Multiple approval routes across multiple departments

**Deadlines**
Set deadlines and timelines for specific steps in a workflow





**Alert and notifications**
Alert users when deadlines are approaching

**Freeze**
Ability to freeze proposal version after submission

**Unblock stuck workflows**
Admin can progress a blocked workflow

GrantsNow is fully adaptable for any future changes triggered by Funding institutions, Government bodies or Research organisations.

Our Award winning software system is built to offer flexibility to allow your Research team to make any specific process changes or functions as defined by your institution – saving considerable time and budget.

It also delivers increased visibility & control, improved collaboration & communication together with tools to minimise your legal & financial risks.

*Built by research professionals...For research professionals*



Engineering and Physical Sciences Research Council

Research England

Biotechnology and Biological Sciences Research Council

Science and Technology Facilities Council

Economic and Social Research Council

Arts and Humanities Research Council

Innovate UK

Natural Environment Research Council

Medical Research Council

# CONTACT US

 GrantsNOW Fusion Practices

UK Goverment G-Cloud 13 Supplier

WINNERS OF THE ERP TECH INNOVATION AWARD
ERP TODAY AWARDS & FUNDRAISER 2022

📞 +44 (0)7710041194 | +44(0)207 101 9621

✉ contact@fusionpractices.com

🌐 www.grantsnow.co.uk

📍 Suite 8, Caroline Point, Birmingham – B3 1UF